Transcript/Minutes Special Board Meeting Via Zoom Conference - 10:00 AM Riverhead Free Library May 25, 2020

Present: John Munzel, President; Louise Wilkinson, Vice President; David Friedrich, Treasurer; Janet O'Hare, Secretary; John Rienzo, Trustee; Ruth Nelson, Trustee; Susan Bergmann, Trustee; Annette Totten, Trustee, Marilyn Banks-Winter, Trustee (joined about 30 minutes after start of the meeting)

Director: Kerrie McMullen-Smith

Staff: Isabelle Gonzalez

Friends of the Riverhead Library: Marcia Littenberg, Rosalie DelQuaglio

Public: Jeff Zeiger

The Special Board Meeting of the Board of Trustees was called to order via Zoom Conference on May 25, 2020 at 10:03 AM. Board was provided with an agenda.

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John M	It's 10:00. Let's call the adjourned meeting to order	
Kerrie	I'm letting in some more people to the meeting. Okay I am not getting any more requests to join	
John M	Ok, great. Let's call the meeting to order. Kerrie, Want to give us any of the updates?	
Kerrie	I just want to point out that I did receive a more detailed breakdown of the work from Clayton.	
John M	The email you sent us?	
Kerrie	Yes, this morning. So I don't know which way you want to go. That's up to you.	
Ruth	He doesn't give specific costs though.	
David	No. He supplied no detail as to the current insurance that he holds or what the possible revisions will be or modifications on his present insurance coverage. We don't even know if that's adequate? He didn't comply with the requests to perform a detailed quote on the cost, labor or installation. And lastly from what I read, he does not guarantee installation on or by the 15th. He is asking for extra time if we plan to open later than the 15th. So I thought his second memorandum or email basically was the same as his first. Vague.	
Susan B	Well he does say, to be accurate, this will take close to the 15th, if you decide to open later. What? Kerrie? Is Phase 1 supposed to begin? When do you think?	
Kerrie	If we meet all the seven metrics and say we can open up this week then the plan was to open Monday, June 1st.	

Susan B	Right, ok.		
Kerrie	And then we go to Phase 2, there, that would be the curbside pickup and computer usage.		
Susan B	So that's still not when we need the sneeze guards?		
Kerrie	I am thinking, it seems like the thought process out there, and it could be wrong and everybody is guessing at this point, that we would possibly be in Phase 1 for two weeks and then be able to go to Phase 2 at that point, and that will be around June 15th.		
Susan B	Ok		
Kerrie	And that's why I want to be prepared for that.		
Susan B	Yeah, I don't blame you. It sounds like in his email that he has stock to begin work with and he also did speculate and also note that he usually gets a third upfront, a third during the project and a third at the end. So that's in writing, what we wanted that part is good. I think he will comply with the June 15th, it's a large job and he is up for it. But it is up to you guys, how you want to vote. I know that he is reputable, again, I know that the Chamber of Commerce does not recommend people that can not get the work done. That would be very, very bad for him. For any business that delays and I don't believe he will delay. But I'm only one vote. So I don't know what you want to do? I know that if we go with the other people, that Kerrie has to let them know by today or tomorrow? Today?		
Kerrie	Today, yes		
Susan B	So that's what we are under the gun about.		
Janet	So we will need a quote from him, Kerrie. Detailed quote, in order to proceed with him.		
Kerrie	I explained to him exactly what I needed and this is his response.		
Janet	Right, well, as Susan says, you know, she seems confident that he is a good worker and he is giving this to us in good faith, that we can contact him later and say we need a detailed quote not to exceed a certain amount of money.		
Susan B	Well, he did send a quote with his first email, an \$11,000 quote, the first time but he also indicated that was not a hard quote. That is because of the material that he plans on using. We had not so much requested but he did come up with a different material that he is able to steam bend so the curve desks would be better covered. But the \$11,000 quote was in the first email he sent, which was not detailed. This email is not as detailed as I had hoped it would be however it sounds to me that he has stock to work with and to begin work with.		

Janet	And he said, material costs are changing momentarily.	
Susan B	Yes	
Janet	That's a problem	
Susan	It would be a little more different for him to do as well. I mean, um, I don't think he is the sort of business person who would say, ok I quote you this but now you have to pay thousand of dollars more because my cost is more. I think that is the reason why he was a little more vague about it. And he did tell us, you know, in the last email, the first email rather, that he sent that, you know, it's gone up so much per measurement. It was a certain amount and then it went up 30% over that, like overnight. His quote to us when we met him was "Because they can". It's like price gouging. They can get away with that." I've seen some of the work he did online and I know him. I know he is a very reputable person, but again, I don't, I'm not sure about the vagueness of it. I know he did accomplish one thing and that was how he gets paid. You know a third at a time which I think is fine, it's fair. Yes, but I think if we went with him, he would start immediately with the stock he has so I didn't know if Kerrie, if you want to give him a call and say just send something like per square foot or you're working on to give us an estimate of the overall cost. I don't think he is charging much for labor. That was my gut feeling about it. Not sure if that's true, but I do know that he said 60-65% of his work60-65% is the estimated sub straight to the polycarbonate and acrylic to account for approximately 60-65% of the job. There are additional materials such as general hardware, fasteners, adhesives, wood for stanchions, etcetera which I can get without issue. So I think if we were to give him the go ahead and we vote to do that, he will get started with the sneeze guards right away because those are almost like fitted, because our desks are so unique.	
Janet	Custom.	
Susan B	Yeah, custom.	
Ruth	Are they all curved?	
Susan B	Um, Kerrie?	
Kerrie	The major desks, the children's, actually four	
Janet	Circ	
Kerrie	Circulation, the reference desk and up in the Teen Loft. The staff desk up in the Teen Loft	
Susan B	And also downstairs in the computer labs. That desk is curved too or not?	
Kerrie	No that's just a square.	

Susan	That's right. And I think the fact that he is local you know bodes well for us because he will be there at a drop of a hat. You know he's here. As I said, I am only one vote, but that is my recommendation as head of Buildings and Grounds. John Rienzo, what do you think? Any comments? You're on mute.	
John R	I'm unmuting myself. I'm just a little leery of the fact that he says he's going to get insurance and I don't know what insurance he's going to get I believe he would get the right insurance that he needs	
Susan B	He has a policy that is being upgraded, he spoke with his broker.	
David	But I don't know what his current coverage is?	
John R	I don't know what his current coverage is? Is he naming us additionally insured. I know he is local. I don't know who he is. I've never met the man. I'm just leery that if this goes south then what do we do? And it is more money although it is arguably a better product if you will, polycarbide versus plexiglass.	
John M	Excuse me, Kerrie. Is there any chance of getting him on the phone so you can answer some of these questions this morning?	
David	Well, he had that opportunity before.	
Kerrie	I don't think he's going to be able to give us anything additional as far as as the insurance goes because it says his broker will have it to him in 7 to 10 working days so if it's regarding, if you have, I don't know, that's up to you, but what I'm saying is that I think his vagueness comes from the fact that he doesn't have exact answers for us yet.	
Ruth	Would he give us a guarantee that the price would not exceed a certain amount?	
Kerrie	He already, in the first email, he did, he said that he has made a project review of \$11,500	
David	Estimated, approximately, that's not a guarantee.	
Susan B	It's not a guarantee but he also indicated in his first email, that it could possibly be less than that.	
Kerrie	Yes	
Susan B	That's why he was considering it himself, as a bit vague, it's because, he felt, he might very well be able to come in at a lower price which I think is good and I agree with John Rienzo that his material is better. He's also available, being local with the fact that if and when we to take these down and if and when we we have to reinstall them, that he would be right there in doing that and I do not believe he would charge for that that was not indicated anywhere and I think he is kind of person, business person he is , that would not charge for that.	

Ruth	I don't think that's a real concern having to take them down; we might have them permanently.	
Susan B	Well the thing is that there will very well come a point where they do have to come down and then have to be reinstalled again you know, I don't know, I am kind of listening to the projections about this coming fall with a resurgence of this right around flu season. So we may very well end up doing that or even leaving them in place until then but the fact is he's available to do what we nee as you know the fact that he is so local that is also something to consider.	
Janet	So if we have, we say to him that he has to have the insurance certificate in hand and shown to us as a guarantee before he starts work and gives us a ceiling price of 11,500. Would the other board members be amenable to employing him?	
David	I wouldn't	
Janet	Okay	
Louise	I think that's absolutely important that we get something in writing that we can present to him. I understand the insurance because it sounds like he's up in the insurance for maybe somebody else on some other job so he's in the process of doing that, yup. So I mean it sounds like he is taking care of his business as best he can and het's local and as far as taking them down we've had a lot of reconfiguration in the library that might happen. If it's guaranteed that he'll come and reconfigure, when we reconfigure that's important.	
Susan B	Yeah, I agree with you Louise, that is important to reconfigure if need be, if and when need be.	
Louise	Right	
Ruth	I would like to go with him but I really am hesitant about the lack of specificity on cost.	
Louise	So we can put that in the signed agreement and that doesn't have to go out. We can vote on it contingent on him signing that agreement.	
Janet	Right	
Susan	Well, I think, I think the timeliness of it, is what Kerrie had specified. That if we don't let the other vendor know today, we will lose our place in the queue and it can be weeks later, that's why, you know we were pushing for more meetings to get a vote done whether or not we were going to hire him or the first people so I don't know at this time if we, if we should call a vote or you know. Kerrie, do you want to see if you can get him on the phone or I don't know what to do here?	
Ruth	Part of his letter he did indicate that if we could delay implementing because he	

	has other customers.	
Susan B	But he is saying he is going to get it done by the 15th.	
David	No, he didn't.	
Janet	We would be the first priority	
Susan B	Yes, he did.	
John M	From my perspective going with him is a terrible legal position but as I've learned many times in the past, it doesn't matter what the legal stuff is, it's the person you are dealing with and if this guy is as Susan indicated, I'm inclined to go with him.	
Louise	I agree. I trust Susan's research and her opinion.	
Susan	Thank you.	
John R	What he says in a letter is that he can do it by the 15th, he's just saying that if we're not going to open so he can stretch the time frame out and put other things in. If we have to have it by the 15th, he's saying you'll have it by the 15th if there is the fact that we are not going to open till the 30th. That allows him some additional time to do other projects that might be more pressing but still have it open. Still have it completed by the time that we are open and needed, up and running if you will.	
Janet	Right and during Phase 1, you could have some of them, you know, the people come back, the employees come back but he could still be doing work.	
Susan	Absolutely.	
John R	But even Phase 2 we are not really open to the public, Kerrie, correct me if I'm wrong? We are not open realistically to the public until Stage 4.	
Kerrie	Stage 3 we would be open by appointment	
John R	Still they are talking about that being, you have to have Stage 1 first and then it's 2 weeks before Stage 2, am I correct?	
Kerrie	That is what they are estimating.	
John R	That's more time still, to Stage 3 and I know the Governor is talking about possibly starting Stage 1 here on Wednesday, which would give us at least Wednesday. Is what the 28th or whatever, 27? That brings us to June. If I could find my phone I could tell you, that would give us till June 27th and then its two weeks to Stage 2 that would be June 10th then I don't know how long it is till Stage 3. Is it a week, 2 weeks?	
Louise	Two weeks	

John R	So we are looking at the 24th supposedly at the earliest and more likely July 1st, so I mean there is time because we don't need it before Stage 3, correct?		
Susan	Correct, but of course we want to have it done		
John R	I know we don't want to wait till the last day but we don't need to, it's not like he is saying that we are opening Monday or Wednesday, it doesn't really matter. If its only the start of the timeline for us we still have at least three weeks under the current regulations before anybody's even going to be coming in on a limited basis. Am I correct?		
Susan	Yes		
Ruth	The vendors may not be available if we don't make a decision.		
John R	I know, that's what I'm saying. He is saying he can have it done by the 15th which would be the earliest anybody could even come into the library. It would be the 17th.		
Susan B	And he did indicate it would take a couple of days to install it. I believe that once he gets the configurations done for the desks and the different desks, that the installation is not going to take all that long. It's the, it's at his work space that needs to be done.		
Janet	Off premises		
Susan	And that one is here off Middle Road.		
Janet	That's close.		
Susan	He says it's up by the hospital somewhere. I don't know where exactly. Kerrie, any feelings there?		
John M	That's the end of discussion. We want to take a vote. We will have someone, who needs to make up a formal motion.		
Susan B	I make a motion to hire Clayton Orehek to create and install the sneeze guards at the public service desks as indicated to him and		
Louise	Providing he signs		
Ruth	Contingent		
Susan B	Contingent on the insurance and materials but mostly the insurance right at this moment.		
David	Price guarantee		
Louise	Price guarantee, right.		

Lousie	I second it
John M	Any discussion on the motion other than we've already had. Alrighty, all in favor?
John M	I lost count
Lousie	Go one by one, John

Susan Bergmann	David Friedrich	Louise Wilkinson	Ruth Nelson	Janet O'Hare	
Yes	No	Yes	No	Yes	
John Rienzo Yes		John N Ye		Annette Totten Yes	
05.25.20 805		Motion Carried			
John R	John R		Now that we voted for this, we need a contract. Do we need to sign a contract on this?		
John M		Yes, we should get a signed contract.			
John R		So do we have to have another meeting so we can sign the contract and proceed because we have to give him a check for ½. I'm thinking that if Kerrie wrote him a check for \$3000 which she could do without us approving it, even though it's a down payment on something.			
David	David		No, it's got to be under a thousand. 3,000.		
John R	John R		So make it 2,999.		
David		That's good.			
John R		meeting to sign a for because this got to starting by Friday of	ormal contract . Whe be done, we have a resturday. He's go we what the timeling	to have to have another nat are we going to do to have it in place and him t to get the roadshow going es are going to be and the	

Louise	Can Kerrie draw up the contract to include the price limit and insurance for tomorrow? So that he can take a look at it and if he agrees with that even verbally, then we can have a meeting by Thursday.
Kerrie	I'm a little confused because this is the opposite of what normally happens. It's the vendor who provides the contract, not the library.
Louise	But we are going to have those contingencies in it so maybe it's not a contract until he signs off on that. I don't know.
Kerrie	Well then I'd have to have time to get it to Tom Volz.
David	It's got to be legal.
Louise	So contact him by tomorrow. Does that make sense to you, John Rienzo?
John R	Yes, Tom is going to write something up. Kerrie is absolutely right, usually the vendor provides us the contract. Apparently, I'm not sure how his business model exactly works here but because he's an artist and things are a little different in the art world than they are in the real world.
Louise	Maybe he has a formal contract. Just get it done but it needs to have in writing that it has to come under that or bottom 11,000.
David	What was that exact figure of 11,000 what?
Kerrie	11,500
David	11,500 even? Well if he wants a third, it's going to be over \$3,000
John R	I know, but everything is negotiable. I'm just saying that I know I've been working to have another meeting again anyhow so we might as well just make it a special meeting on Friday. I would say tell him give us a contract with these parameters in it and that you're going to provide us with the insurance it's going to cost this much and you're going to have it done by the 15th and we will be ready to sign it and give you X amount of dollars 3500, a third is \$4,000
David	So the agreement he generates will indicate that it will not be above \$11,500 for the entire job.
John R	I would say, tell him we are ready to go with you but this is what we need and we have to have it ASAP because the board has to approve it otherwise we can't spend the money.

Janet	I'm sure he has a contract I mean if he says 1/3 1/3 + 1/3 that's probably spelled out in the contract so that will give you the bottom line.
David	But if you want contingencies added to the contract the boilerplate contract would be no good.
Janet	Right. He has to add the insurance contingency
David	Which has to be reviewed by Tom no?
Susan	Well if it comes from his broker you know, I'd think that would be a legal document.
Janet	Right
Susan B	He's waiting on the paperwork for the upgrade. He's just waiting for it to come back.
David	Something like this, you would want reviewed by Tom wouldn't you?
Ruth	I would
John R	If its a standard contract that he has for people just like the service contract we got from New York LD or anybody else, he can add whatever he wants to the bottom before he signs it and before we sign it and being contingent upon us being listed as a named insurance and having the proper workman's comp or whatever other insurance he needs you can just write a sentence at the bottom. Does Tom need to review it? Yeah that would be nice, it's a one-sentence thing and Tom can do it in 5 minutes it's more of a question of maybe our insurance agency what do they want us to have working in the building last name is additionally insured under workman's comp them having workman's comp because they have to and he may not need workman's comp if he is a sole employee You don't need workman's comp if you are a sole employee, right John? If you are a sple employee, you don't need workman's comp?
David	I'm not sure about that.
Ruth	I don't know
John R	If you are a sole source employee you don't need workman's comp.
Kerrie	Yes, I don't think you do.

John R	The thing is he seems to be working under his own name. It's not like he is really working under a company name but he's just saying I'm so and so, it's just like me saying I'm John Rienzo and I'm coming to install this for you. I'm not John Rienzo incorporated, I'm not John Rienzo Windows and Installers. I'm not John Rienzo the artist. So I mean I would tell him that we need something. That we are named as additional insured and call our agent first thing tomorrow morning and say what is it that we need when we hire people? So we run it past Tom which shouldn't take him long at all and if we have to meet on Friday to approve it and write a check and to be done with it. That is my thought.
Janet	I think we're meeting on Friday anyway.
Susan B	Right now we are yeah.
John R	We are meeting on Friday for the doors for the ingress and egress so add it to the agenda and go with Friday afternoon. That would be my thought. John, do you have anything?
John M	No, I agree. We've got to adjourn for some time. Friday seems to be a good time to do it.
Louise	What time is the meeting on Friday?
David	One
Louise	Okay
Susan	It is?
David	And his insurance coverage has to have a hold harmless in it.
Ruth	Excuse me, what did you say?
David	I said the insurance that he has, is covering his work and the library. It has to include a hold harmless agreement in the event there is damage or injury. The library cannot be responsible for it.
John R	Well, that's why I'm saying, we need to talk to our agency because we are insured also and our agent, what do we usually put in contracts. What do they want to see so our coverage is still valid if you will or useful.
David	Totally inclusive too. I am just curious, he is an incorporated entity, isn't he? I mean he's not just an entity,
Janet	Sole proprietor

David	Sole proprietor, that basically you know works without being incorporated. He is incorporated, isn't he? That's important
John M	I'm sure he is because he is doing a lot of jobs.
David	But that doesn't matter. I mean I haven't seen his letterhead or anything else?
Ruth	On the original estimate, what did it? What was it written on?
David	It was an email
Kerrie	It was an email.
David	I mean the NYLD quote, it was a service contract. It's a specific document. It's very detailed so you obviously say this guy's incorporated you know but that is another question he's got to prove incorporation. Even if he could supply you with the Articles of Incorporation even a, some sort of a form, which indicates that he's licensed to do what he is doing.
Ruth	He said there's no licensing procedure in his email.
David	That is what he says.
John M	You can check on the internet whether he is incorporated or not.
David	Marylin just popped up. Would she know?
Marylin	What? As far as?
David	As far as, is he a sole proprietorship or is he an incorporated entity or what is ? Can he prove it? I get nervous about these things.
Marylin	I'm not sure if he's a sole proprietor or incorporate . I know that when you join the rotary or the Chamber of Commerce you're a certified business so I assume he is a business. I didn't. I haven't checked it out.
John R	There is nothing wrong with being a sole proprietor.
Marylin	Not at all. A&M, A&W was before we made it A & M Electric Incorporated so it doesn't matter. He's a business, he's certified,

	he's done the work before and he's a local who can supply, supply our demand.
Susan B	Yes and he also has done some pretty major projects around town. The Marque for the Suffolk Theater, I believe that you know he did that, created that and installed that I believe so I am not sure if he is incorporated. I believe he's incorporated but that would be something that Kerrie could ask Tom about and could we ask Clayton about that if he is in fact incorporated.
Marylin	Now does the business have to be incorporated in order to work at the library.
Susan	No
Marylin	Okay, so why is that, I'm sorry. I came in just now so I don't know why that was an issue of incorporation.
John M	It's a question of personal liability.
Marylin	You can still get liability and workers comp being a sole proprietor.
Susan	And I think that's part of his insurance that he getting, he's in the process of getting upgraded waiting for the paperwork to come back to him so it may very well be that he would need to call, you know, his insurance broker to get to speed it up a little bit but I think that the contract and the fact that you know we need to know a little bit more about him is is also something that Tom Volz needs to be contacted about. Kerrie, you know, that would be something for tomorrow. Kerrie that he would be available you think to contact?
Kerrie	Yes, I can contact him.
John M	Kerrie, if you get the proper name of his company whatever, maybe you can look it up on the internet if whether he is incorporated or not.
John R	The site is down, I was looking at the New York State Secretary of State to see whether he's known as Off Hand Glass because that's his email. I tried to do the business but it won't let me. It says you can't do it right now. Scheduled maintenance and it doesn't matter because I'm not sure what the real name is?
Marylin	I'll call someone from the Chamber and find out and then whatever they send me, I'll email to Kerrie.
Kerrie	Thank you

John M	Vou con condit to us so well Marrilling
John M	You can send it to us as well, Marylin?
Susan B	CC to us as well , if you could.
Marylin	Okay
Susan B	Not that Kerrie wouldn't forward it immediately but you know I just think that if we get it the same time Kerrie does, that would be good too.
John M	Is there anything else before we adjourn the meeting to Friday at 1?
Kerrie	Is this meeting just like the same thing as last time we're returning and we are picking up or am I calling a whole new different special meeting with the new agenda.
John M	No, we're continuing what we have. There is a meeting scheduled for 1 anyhow.
John R	I believe but if we close this meeting then that's 72 hours notice adjourning it we can actually meet again tomorrow if we had to.
David	You've got to adjourn it because it's going to be on the agenda for Friday.
John R	It doesn't matter we can put whatever we want in the special meeting agenda for Friday. We have the required 72-hour notice but if something comes up that we find out tomorrow and we want to have a board meeting we can't do it till Friday because we need 72 hours notice so if we adjourn this rather than close it we could meet again tomorrow night at 10:00 at night if we had to or Wednesday or Thursday or whatever otherwise we can't meet again till Friday.
John M	I think we should adjourn it.
Marylin	Adjourn it
David	I agree
John M	Do I have a motion to adjourn to Friday at 1 o'clock?
David	I'll make that motion
Marylin	Second
John M	All in Favor
Board	All in favor

05.25.20 806	Motion Carried
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Meeting adjourned 10:53 am